



We build Sweden,
valve by valve



This is Ventim

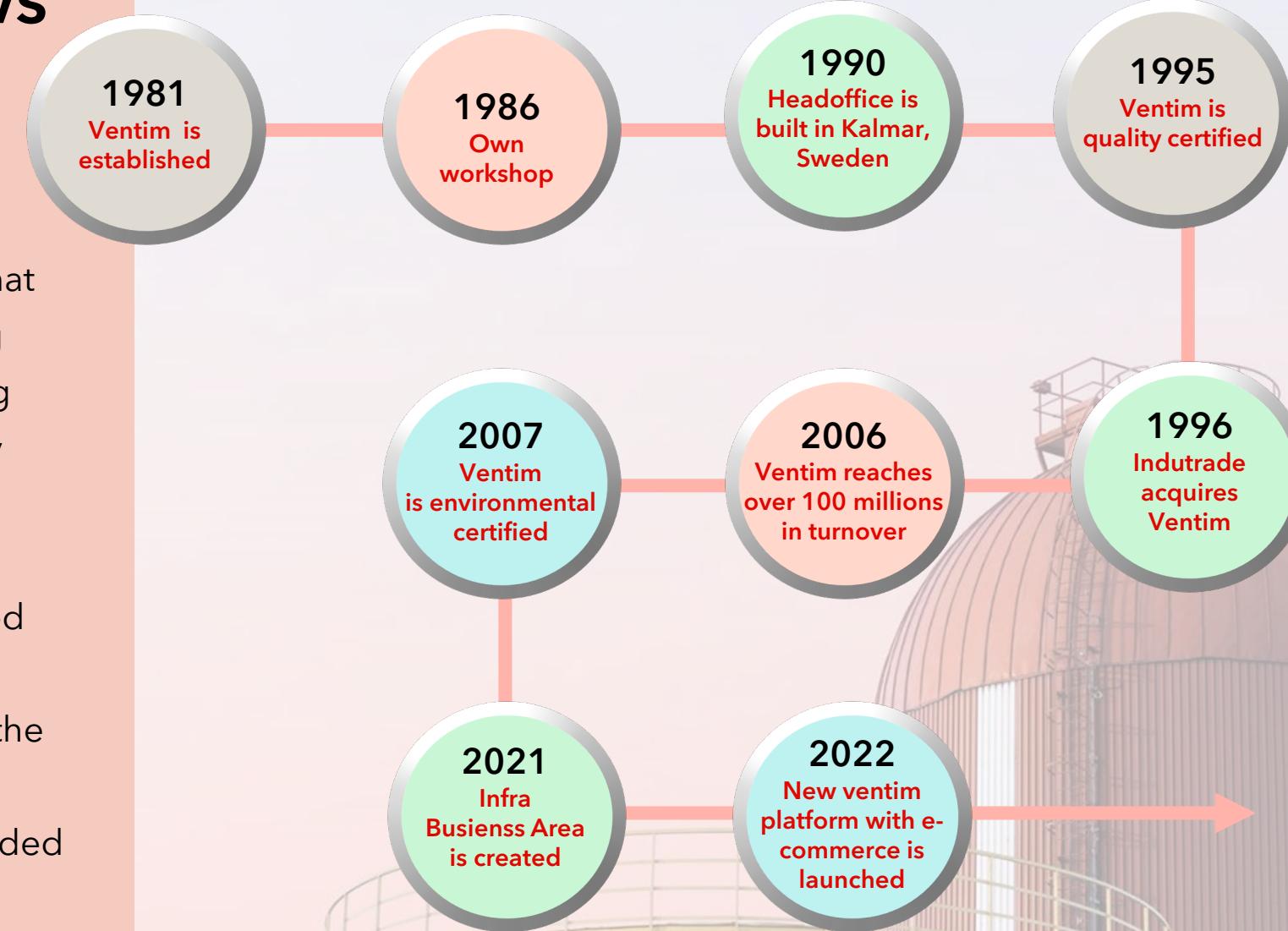
Sweden will stop functioning without valves. Not many people think about it, but that's actually the case. If there are no functioning valves and measuring instruments ensuring that the drinking water in waterworks and process flows in industries can flow freely, that the drains are tight and that valves open and let through the flows in a hydropower or heating plant, well, then Sweden actually stops.

Not many people think about it. But we at Ventim think about it all the time. We hardly think of anything else than valves. Strange? No, dedicated and sometimes vital. It's been like that for along time now.



Ventim knows its history

Ventim's story began in frustration. A frustration that this super important thing with valves and measuring instruments was not really taken seriously. And that the valve manufacturers, who were often specialized family businesses, did not really come to its right at the dealers, so that the businesses that really needed the valves received the deserved support.





Ventim in 30 seconds

Est. 1981, head office in Kalmar

3 business areas

38 employees

Jour 24/7Sales

SEK 165 million (2021)

Inventory value approx. SEK 20 million

Part of the Indutrade industrial group



But - what is the problem?

To solve both small and large problems with valves and instruments so that what should flow freely, flows and what should hold tight, stays tight. That is what we do, can and are passionate about.



Relationships in focus

Because we care so much about understanding the problem and how a valve or a measuring instrument should solve it, we have become very good at relationships. Yes, many of the suppliers we work with today have been our partner during all the forty years. Just like some of the customers!



Committed employees with experience and technical competence
Strong brands, long aftermarket
We take responsibility for that our solutions work optimally
We keep our promises - you can always trust Ventim!
Nationwide sales and service

Always close to you

Our head office, warehouse and workshop are located in Kalmar.

We have sales offices in Gothenburg, Hässleholm, Nyköping, Stockholm and Sundsvall



The trinity makes us unique

The trinity and relationships make us unique:

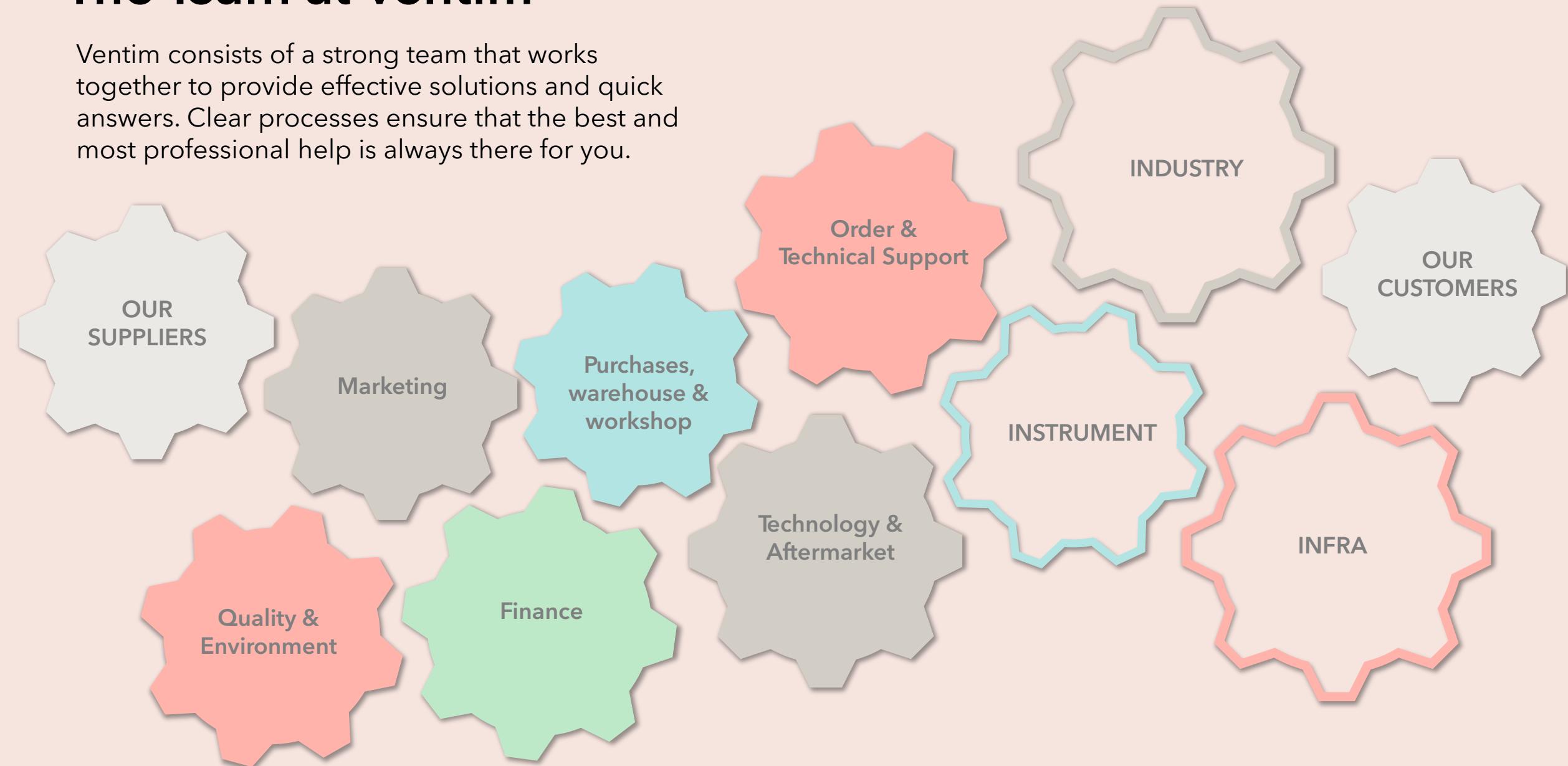
Customers with the problems / with their facilities.

The suppliers with the products and Ventim with the relationship and understanding of the whole, the needs, the value and the benefit.



The Team at Ventim

Ventim consists of a strong team that works together to provide effective solutions and quick answers. Clear processes ensure that the best and most professional help is always there for you.





Technology & Aftermarket

Richard Costa

Quality & Environment

Owe Rylander

INSTRUMENT

David Myrinder
Mats Bjärklid
Robin Egenhed

Finance

Erik Janefrid
Marie Alsegård
Maja Lund (admin)

Marketing

Anna Stenlund
Frank Hedman

INFRA

Per Ridell

Anders Bjarneklint
Daniel Blomqvist
Lennart Ehrström
Sammy Chatila

Purchasing, warehouse & workshop

Andreas Håkansson

Camilla Forsberg
Fredrik Källén
Andreas Persson
Leif Åberg
Marcus Franzén
Peter Ericsson
Stefan Petersson

Order & Technical support

Ib Jensen

Anders Persson
Annika Norén
Gisela Söderström
Martin Skillius
Patrik Winberg
Emil Johansson
Henrik Karlsson Ferm
Daniel Möllevi

INDUSTRY

Johan Blomqvist
Jesper Söderberg
Jens Åhlund
Kristian Kullberg
Michael Källén
Tobias Niklasson

In order to be able to truly be specialists in a specific area, we have chosen to divide into three business areas: Industry, Infra and Instruments.



Johan, responsible for Industry

The most exciting thing for me and my team at Industry is to find good solutions to the customer's problems and see opportunities ahead. Our goal is always to create availability and provide the best possible customer support.

I am proud to work at a company and in a group with such high competence and commitment, it makes the daily work both fun and satisfying.

Per, responsible for Infra

At Infra, my team and I work mainly with water / drain and energy. We are passionate about both serving and developing our customers and always do our best to find successful solutions.

We work closely with our suppliers and are proud to represent them. At Ventim, there is an enormous amount of knowledge available and the fact that we always work together means the best support and availability for our customers.





David, responsible for Instrument

At Instrument, we are proud to be suppliers of Krohne, Nivus, MAXX and Pulsar at the Swedish market. Our product specialists for each brand possess valuable cutting-edge expertise that you as a customer benefit from in the long run.

I myself am a product specialist for Nivus. Me or someone in my team are happy to meet either on site at your place or for a review in our media room where we also run interactive trainings and presentations.

Ps. If you need measuring equipment for a shorter period, you can rent from us!

Ventim's bank of knowledge

Knowledge and competence are based on experience, which is abundant with us. Many - in fact the vast majority - "Ventimare" work with us for many, many years and constantly add to the knowledge bank that forms the basis for our support and advice.

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**years of combined experience
is found in our team for
technical support and advice**

Flow freely or hold tight

Overall responsibility

Fully customized solutions

Manufacture of assembly kits

Valve automation

Renovation and service of valves,
all makes

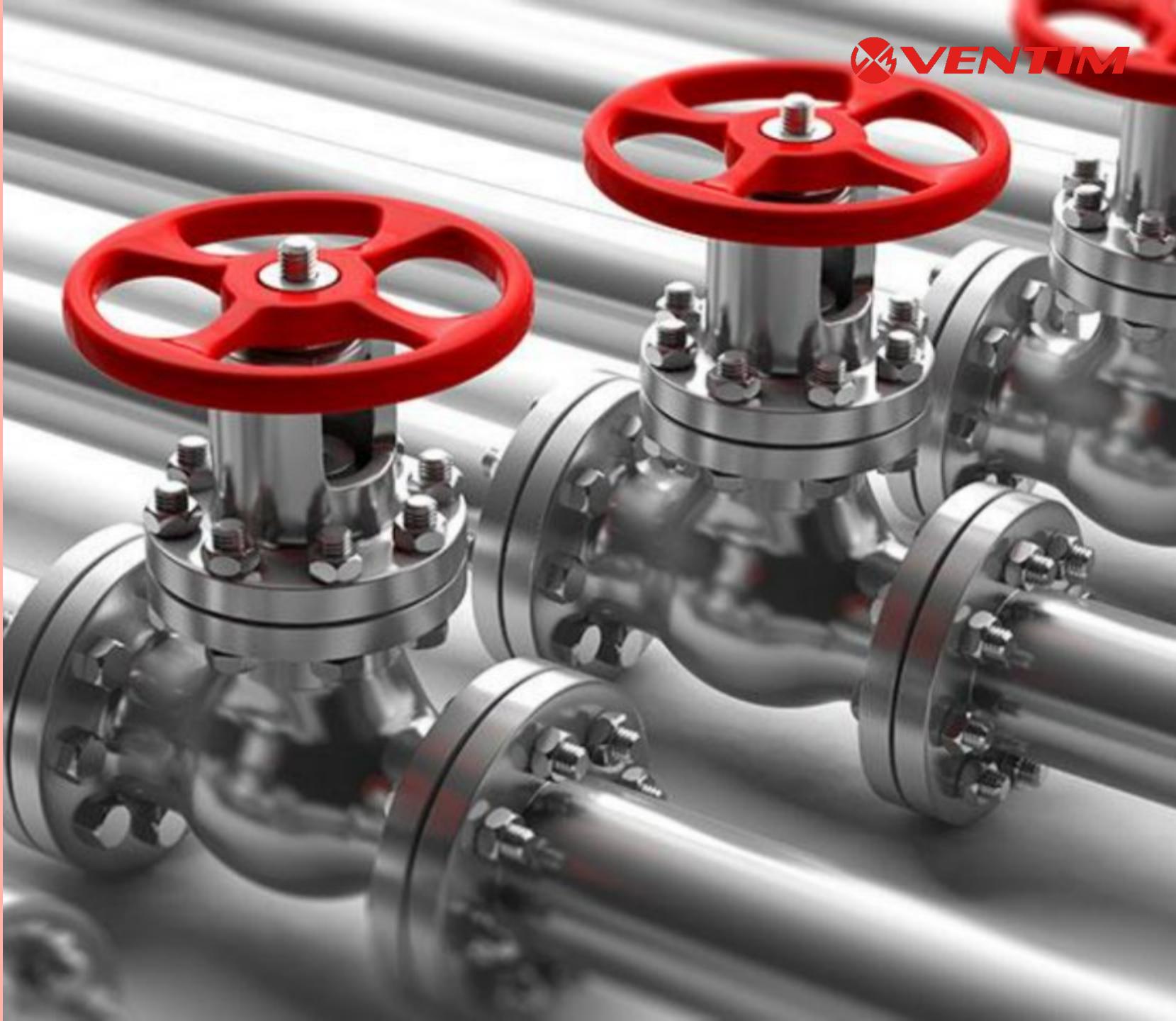
Sample pressure and tightness checks

All drawings are archived

Function check at customer

One partner instead of several

Webshop, open 24/7



We help you manage yourself

Sometimes it is good to be able to do the job yourself. That is why we offer several courses and webinars.



Trainings

Instrument training for maintenance personnel, designers, consultants and production managers

Training with flow rig in Kalmar

We also offer:

- Tailor-made training according to the customer's requirements
- On-site training at the customer
- Interactive webinars online

Strong brands that choose Ventim



AMAZON FILTERS



VENTIM
We carefully choose our suppliers, and they choose us. A common view on quality, customer focus and availability creates a long-term collaboration. We are proud of our suppliers!

The best for our environment

We invest in constantly developing and improving our environmental work, which is based on close cooperation between employees, customers and suppliers. We work to reduce our environmental impact, primarily in the areas of transport, purchasing and energy consumption.

We are **ISO 9001 och ISO 14001** certified

We actively work with **Global Compacts** principles for sustainable development



Achilles Utilities NCE (Sellihca) - pre-qualified to deliver to the water and energy sector within Sweden, we meet all set requirements within, among other things, the environment, quality and references on requested projects

Achilles Power and Tech for oil and gas, a guarantee that we meet the market's requirements for reliability and quality

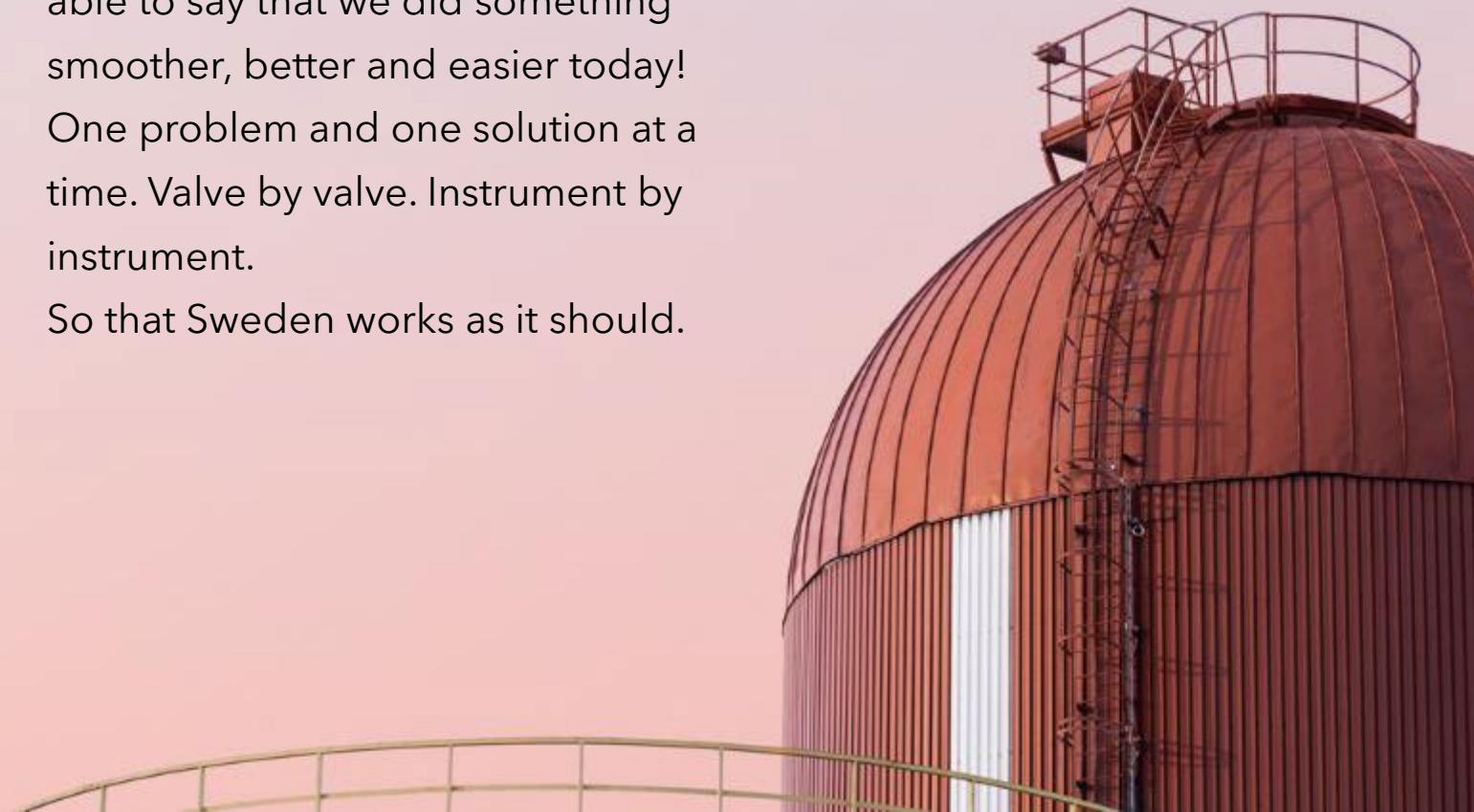
What we live by

OUR VISION

A society where what flows really flows and what should hold tight stays tight. Where people make all the difference. Ventim is admired and respected for its culture, its competence and as those who happily solve both the small and the very difficult problems = the joy spreader in the industry!

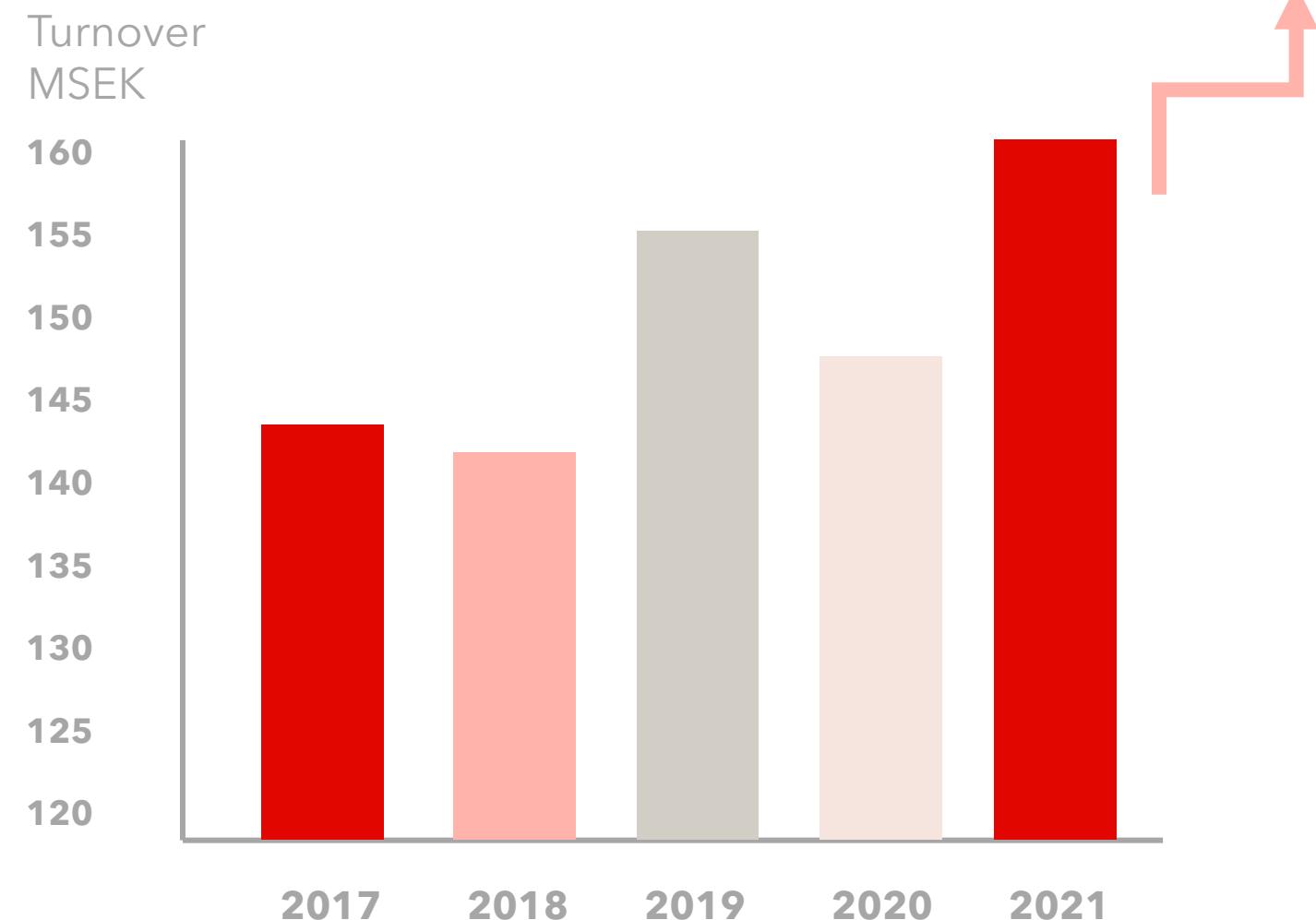
OUR MISSION

At the end of each working day be able to say that we did something smoother, better and easier today! One problem and one solution at a time. Valve by valve. Instrument by instrument.
So that Sweden works as it should.



Our promise

We solve flow problems.
Ensures that both valves and measuring instruments do what they are supposed to. So that we all become successful in our work and can be happy with a job well done.



Core values



RESPECT

We are humbly respectful, with integrity and personality based on a solid foundation of competence, knowledge and nerdy expertise.

COOPERATION

Both internally and externally, collaboration applies at Ventim. We cooperate, listen and are responsive to our customers' needs suppliers. We trust each other, deliver and thus build mutual trust.

JOY

Joy in solving both small and large valve problems, in really knowing something in depth, in working with something important and in helping and doing it together

THANK YOU for your valuable time!

